

**POULT WOOD GOLF CENTRE**  
**CUMULATIVE MANAGEMENT INFORMATION SUMMARY**  
**1 APRIL 2011 TO 31 OCTOBER 2012**

| <b>CUMULATIVE TRADING STATEMENT</b> |                                     |                                    |
|-------------------------------------|-------------------------------------|------------------------------------|
|                                     | <b>PROFILE</b><br>01.04.11-31.10.11 | <b>ACTUAL</b><br>01.04.11-31.10.11 |
| TOTAL EXPENDITURE                   | 414,350                             |                                    |
| TOTAL INCOME                        | (558,814)                           |                                    |
| DEFICIT/(SURPLUS)                   | (144,464)                           |                                    |

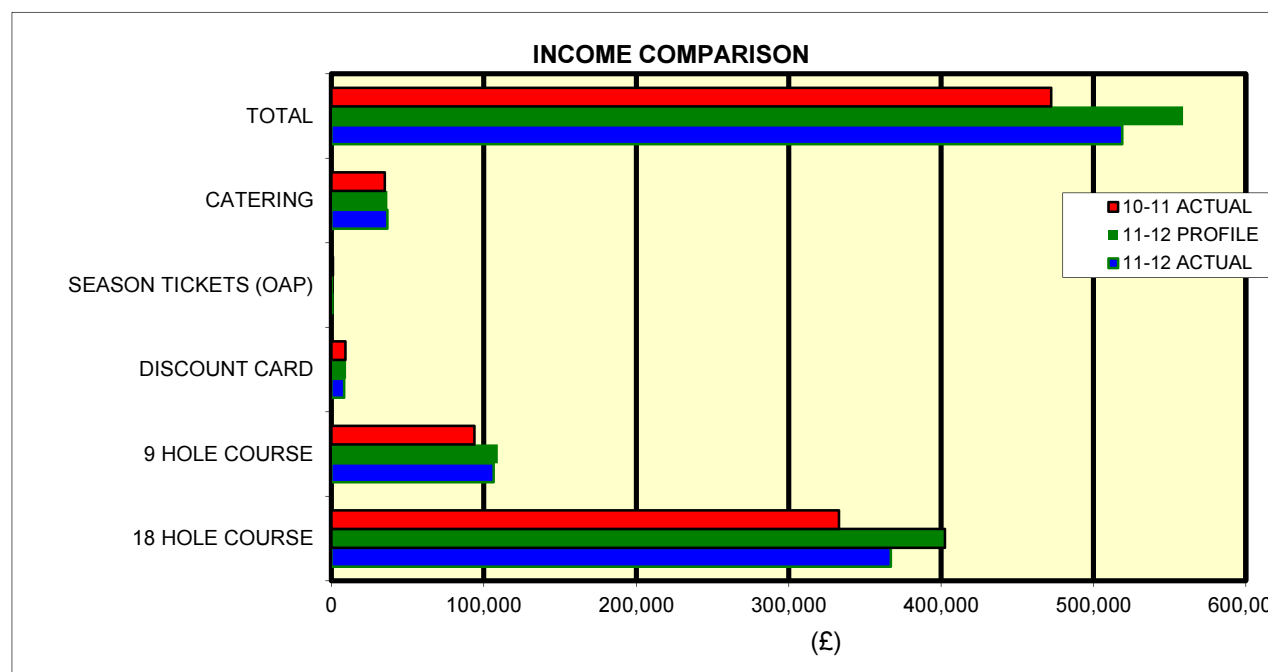
| <b>KEY PERFORMANCE INDICATORS</b> |                     |                      |                     |                     |                      |
|-----------------------------------|---------------------|----------------------|---------------------|---------------------|----------------------|
|                                   | <b>INCOME</b>       |                      |                     | <b>USAGE</b>        |                      |
|                                   | <b>11-12 ACTUAL</b> | <b>11-12 PROFILE</b> | <b>10-11 ACTUAL</b> | <b>11-12 ACTUAL</b> | <b>11-12 PROFILE</b> |
| 18 HOLE COURSE                    | 367,142             | 402,534              | 333,071             | 29,533              | 32,032               |
| 9 HOLE COURSE                     | 106,369             | 109,094              | 93,781              | 20,771              | 21,405               |
| DISCOUNT CARD                     | 8,279               | 9,551                | 9,238               | 351                 | 400                  |
| SEASON TICKETS (OAP)              | 567                 | 1,000                | 983                 | 4                   | 8                    |
| CATERING                          | 36,635              | 36,635               | 35,113              | N/A                 | N/A                  |
| <b>TOTAL</b>                      | <b>518,992</b>      | <b>558,814</b>       | <b>472,186</b>      | <b>50,659</b>       | <b>53,845</b>        |

## NOTES:

All income is net of VAT

The 18-hole course was closed for a total of 0 days during the period April 11 - October 11

The 9-hole course was closed for a total of 0 days during the period April 11 - October 11



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|-----------|
|           |
| 1         |
| 399,460   |
| (518,992) |
| (119,532) |

|                     |
|---------------------|
|                     |
|                     |
| <b>10-11 ACTUAL</b> |
| 27,750              |
| 18,256              |
| 350                 |
| 8                   |
| N/A                 |
| <b>46,364</b>       |

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